

Message Text

UNCLASSIFIED

PAGE 01 DHAHRA 00209 141236Z

41

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 AF-06 /024 W

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R 141129Z FEB 76

FM AMCONSUL DHAHRAN

TO AMEMBASSY LAGOS

INFO SECSTATE WASHDC 4617

UNCLAS DHAHRAN 0209

E.O. 11652: N/A

TAGS: BGEN, NI, SA

SUBJECT: ARAMCO INTEREST IN NIGERIAN CEMENT CONTRACTS

REF: LAGOS 1732

PURCHASING DEPARTMENT ARAMCO, DHAHRAN EXPRESSED APPRECIATION

FOR CONTENTS OF REFTEL. ARAMCO COMMENTS THAT AFTER THREE WEEKS AND NO RESPONSE TO QUERY REGARDING AVAILABILITY OF SURPLUS CEMENT CONTRACTED BY FMG, PURCHASING DEPARTMENT BEGAN NEGOTIATING WITH LOCAL CEMENT COMPANY TO COVER ITS NEEDS. PENDING OUTCOME OF THOSE NEGOTIATIONS IT IS NOT IN POSITION TO RESPOND TO REALE INTERNATIONAL INQUIRY. ARAMCO WAS GIVEN COPY OF REFTEL AND IT WILL COMMUNICATE WITH REALE DIRECTLY IF NEGOTIATIONS WITH LOCAL CEMENT COMPANY NOT PRODUCTIVE. ARAMCO NOTES IT IS STILL INTERESTED IN HEARING FROM COMPANIES WITH CANCELLED CEMENT CONTRACTS BUT WOULD PREFER TO NEGOTIATE WITH CEMENT MANUFACTURERS, NOT BROKERS.
LUCIUS

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